



| | SERVICE | DESCRIPTION | BILLING OPTIONS | | | | |
|--|--------------------------------------|---|--|--------------------------|-------------------|-------------------|-------|
| | | | BUDGET Fixed PMT | ESTIMATED Per Service | PER HOUR T&M** | MINIMUM CHARGE | |
| LAWN MAINTENANCE | Weekly Turf Maintenance | Weekly mow of irrigated turf, trim edges, blow off hard surfaces, weather permitting | Y | Y | | \$50 | |
| | Spring Cleanup | Clean all beds and turf of leaves and debris, lightly prune as needed, dump fees may apply | | | \$75 + M | \$150 | |
| | Fall Cleanup | Clean all beds and turf of leaves and debris, lightly prune as needed, dump fees may apply | | | \$75 + M | \$150 | |
| | Native Grass Mow | Mow unirrigated native grass area as requested and/or needed | Y | Y | \$180 + M | \$180 | |
| | Power Rake | Remove thatch and dead grass from designated turf areas using a dethatcher, dump fee may apply | | Y | \$90 + M | \$180 | |
| | Turf Aeration | Aerate designated irrigated turf areas | Y | Y | \$90 + M | \$90 | |
| | Pruning | Prune shrubs and/or trees and haul off debris, dump fees may apply | | | \$75 + M | \$75 | |
| PLANT HEALTH CARE | Lawn Fertilization/Weed Control | Three seasonally formulated, spring/summer/fall applications on irrigated lawns | Y | Y | | \$75 | |
| | Curb & Crack Spray | Weed spraying of lots and/or curb lines and cracks in pavement or cement areas | | Y | \$90 + M | \$90 | |
| | Landscaped Bed Maintenance | Weed and/or spray, maintain perennials/annuals, lightly prune shrubs, as needed, approxi. 2X/month | | | \$75 + M | \$75 | |
| | Fertilize Trees & Shrubs | Topical and/or deep root fertilization treatment | | Y | \$90 + M | \$90 | |
| | Tree & Shrub Pest Application | Spray for pests in shrubs, trees, and/or turf | | Y | \$90 + M | \$90 | |
| | Trail or Lot Spray | Apply a recipe of herbicide and preemergent spray to designated areas with total vegetation control. | | Y | \$90 + M | \$90 | |
| | Native Noxious Weed Spray | Spray for noxious weeds in native areas | Y | Y | \$90 + M | \$180 | |
| IRRIGATION | Irrigation Startup | Turn water supply on, set irrigation clock to run on proper days, check system for leaks, adjust heads for ideal coverage | Y | Y | | \$90 | |
| | Irrigation Winterization | Turn water supply off and/or disconnect, evacuate water from all zones and mainline with high pressure air, open back drain, place back flow valves to 45 degrees, leave petcocks open, turn clock off and/or unplug for season | Y | Y | | \$90 | |
| | Irrigation Repair | Diagnose and Repair irrigation system. Labor + materials | | | \$95 + M | \$95 | |
| ENHANCEMENT | Flower/Plant Installation | Install and/or replace flowers (annual/perennial) or plants in existing landscape beds. | | | \$75 + M | \$75 | |
| | Mulch | Add mulch to landscape beds | | Y | \$75 + M | \$75 | |
| SNOW REMOVAL | Property Staking | Stake areas of concern to be avoided by equipment and personnel during snow removal services | | | \$75 + M | \$75 | |
| | Shovel Sidewalks | Remove snow from sidewalks | Y | Y | | \$30 | |
| | Plow Lots, Roads, Driveways | Remove snow from designated areas using a plow | Y | Y | | \$50 | |
| | Manual De-Icing | Apply granular and/or liquid icemelt to designated areas. Labor + materials | | | \$75 + M | \$25 | |
| | Truck De-Icing | De-ice roads, lots, driveways: Residential: 1/2 hour minimum Commercial: 1 hour minimum | Y | Y | \$90 + M | \$45 | |
| | Ice-Dam Removal | Remove ice dams from roofs using a steam machine | | | \$300 | \$300 | |
| | Snow Plow and Scrape | Deliver plow services between storms to clear designated areas of snow, slush and ice Residential: 1/2 hour minimum Commercial: 1 hour minimum | | | \$140 | \$140 | |
| | Snow Pile/Drift Moving - Mini | Move snow piles/drifts onsite using a plow truck, skidsteer or toolcat | | | \$250 | \$250 | |
| | Snow Pile/Drift Moving - Large | Move snow piles/drifts onsite using a loader | | | \$400 | \$400 | |
| | Snow Hauling | Remove snow to offsite location using a skidsteer or toolcat and a dump truck or dump trailer | | | \$400 | \$400 | |
| | Snow Clearing Mailbox & Fire Hydrant | Remove snow to clear access to mailbox/fire hydrant | | | \$90 | \$90 | |
| | Snow Widening Walks | Utilize a toolcat and/or skidsteer to widen walkways and designated areas | | | \$140 | \$140 | |
| Services are completed weather permitting. Icy, slippery conditions may exist even after completed work. Winter prices don't include a same-day-return visit for these additional snow removal services: slush removal, ice buildup removal, widening roads and/or driveways, relocating snow piles, general cleanups of lots, roads and driveways. These services are available upon request. | | | | | | | |
| ALL SEASONS | MISC | Debris Removal | Disposal of non-hazardous waste, dump fees may apply | | | 75 + M | \$75 |
| | | Trash Cans and/or Dog Pots | Weekly disposal of trash and/or dog pots and the replacement of bags | Y | Y | \$75 + M | \$30 |
| | | Gopher Mitigation | Pet-safe removal of little hairy beasts | | | \$90 + M | \$90 |
| | | Dryer Duct/Vent Cleaning | Clean and remove lint and impediments from the dryer vent system | Y | Y | \$90 + M | \$180 |
| | | Pressure Washing | Pressure wash hard surfaces | | Y | \$120 + M | \$180 |

*BSS may conduct SUMMER services outside of contract dates in preparation for the season or after the season due to weather conditions, unless otherwise noted in proposal.

**Per Hour refers to Man Hours. (i.e. 2 crew members onsite for 1 hour = 2 Man Hours), T = Time, M = Materials. Travel times included.

[Y Means "Yes" above]